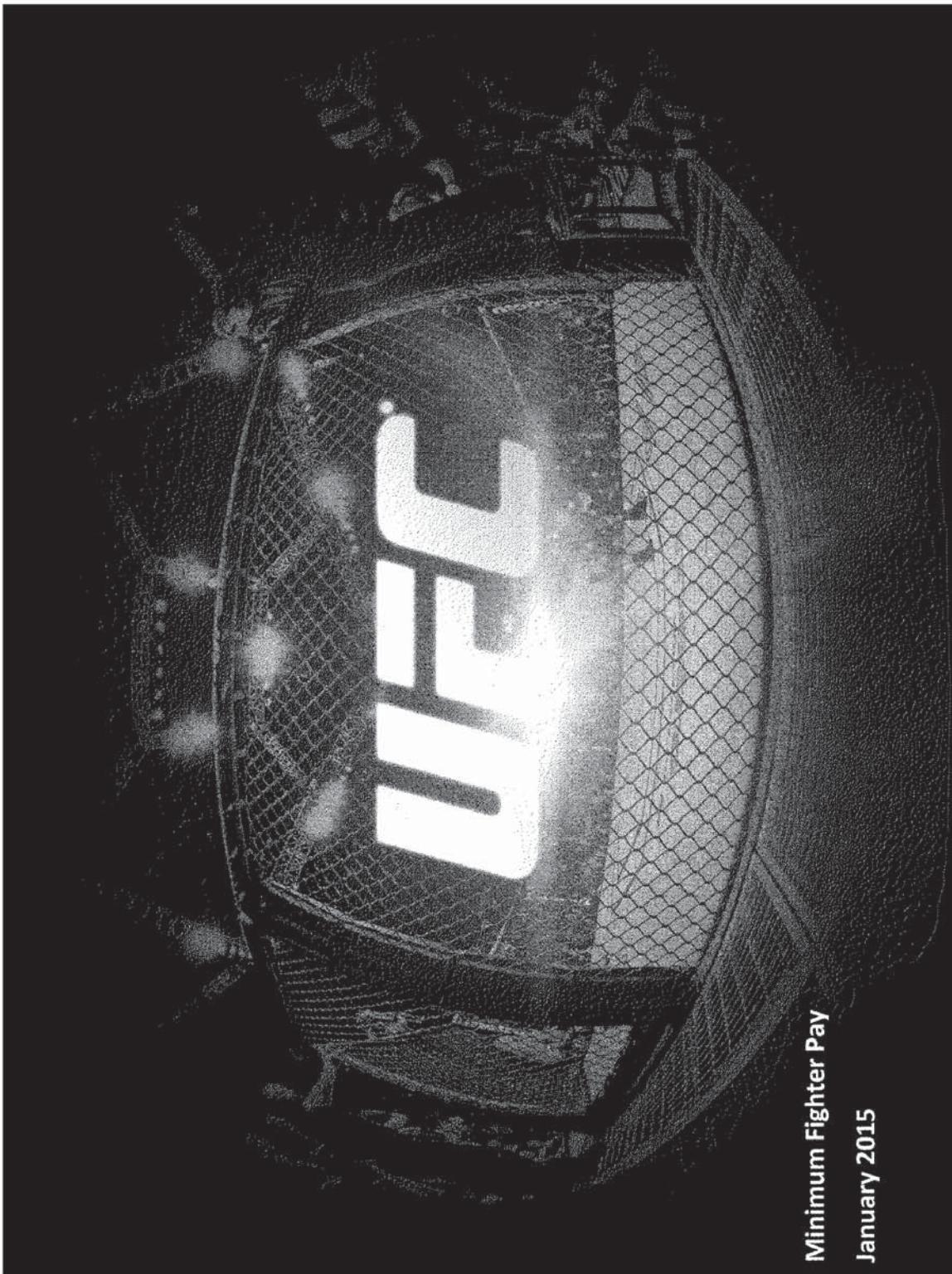


Pls Ex. 18

(JCCX8 - Minimum Fighter Pay,
January 2015)



Minimum Fighter Pay
January 2015

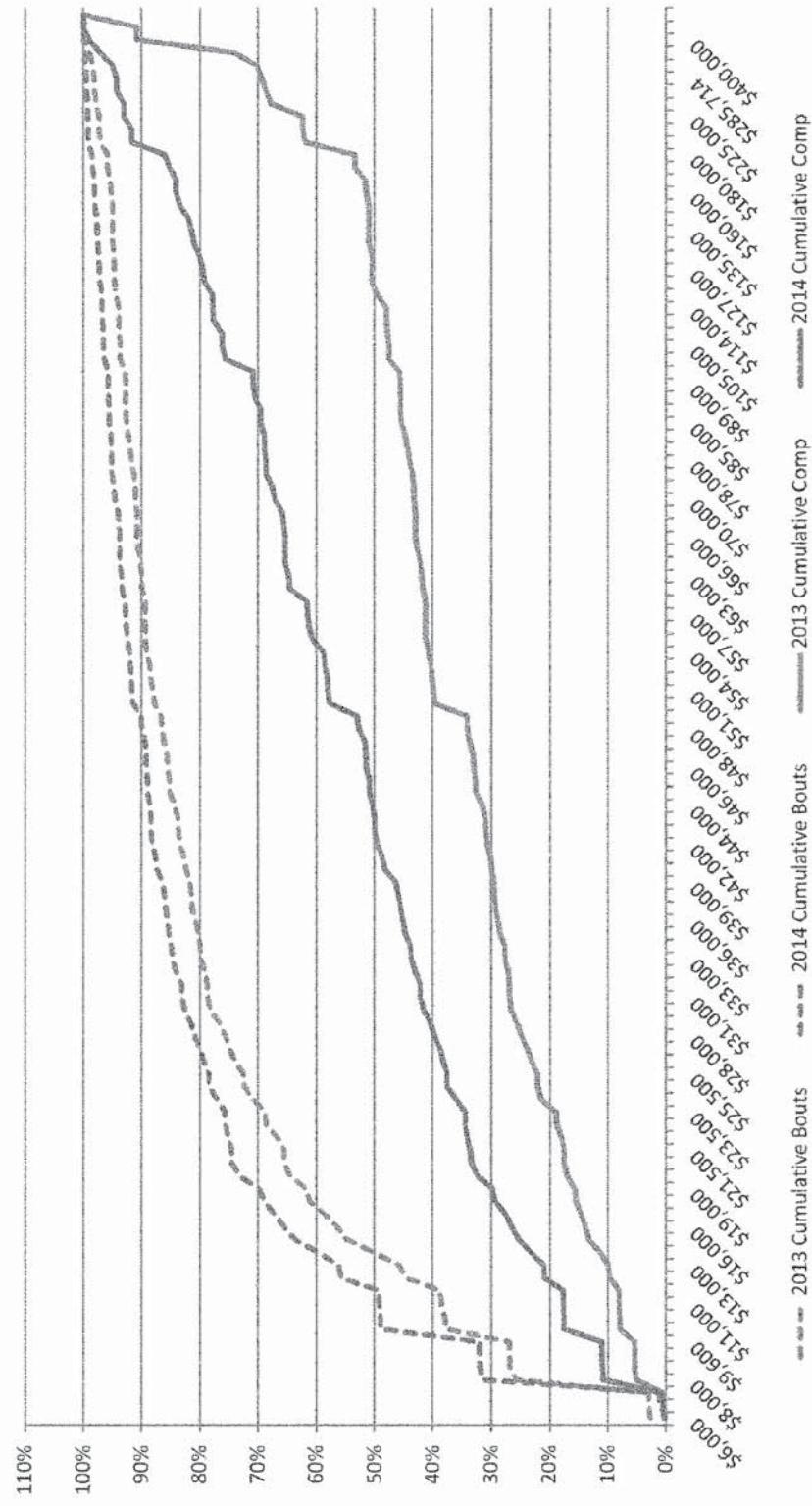
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Fighter Compensation Overview



% of Bouts vs. % of Compensation at Specific Show Pay (cumulative Basis)



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Moving the Minimum

Fighter Contracts		Current (\$8k min)		\$10k min		\$12k min		\$14k min	
First Contract	\$8,000	\$8,000	\$10,000	\$10,000	\$12,000	\$12,000	\$14,000	\$14,000	\$14,000
	\$10,000	\$10,000	\$12,000	\$12,000	\$14,000	\$14,000	\$16,000	\$16,000	\$16,000
	\$12,000	\$12,000	\$14,000	\$14,000	\$16,000	\$16,000	\$18,000	\$18,000	\$18,000
	\$14,000	\$14,000	\$16,000	\$16,000	\$18,000	\$18,000	\$20,000	\$20,000	\$20,000
Second Contract	\$17,000	\$17,000	\$19,000	\$19,000	\$21,000	\$21,000	\$24,000	\$24,000	\$24,000
	\$20,000	\$20,000	\$22,000	\$22,000	\$24,000	\$24,000	\$27,000	\$27,000	\$27,000
	\$23,000	\$23,000	\$25,000	\$25,000	\$27,000	\$27,000	\$30,000	\$30,000	\$30,000
	\$26,000	\$26,000	\$28,000	\$28,000	\$30,000	\$30,000	\$33,000	\$33,000	\$33,000
Third Contract	\$30,000	\$30,000	\$30,000	\$30,000	\$35,000	\$35,000	\$40,000	\$40,000	\$40,000
	\$35,000	\$35,000	\$35,000	\$35,000	\$40,000	\$40,000	\$45,000	\$45,000	\$45,000
	\$40,000	\$40,000	\$40,000	\$40,000	\$45,000	\$45,000	\$50,000	\$50,000	\$50,000
	\$45,000	\$45,000							\$52,000
Assumptions		% of Bouts at Show Pay Tiers		% Win of Bouts at Show Pay Tiers		# of Bouts at Show Pay Tiers		# of Bouts at Show Pay Tiers	
Tier 1	<17K	66%	Tier 1	<17K	48%	Tier 1	<17K	Tier 1	<17K
Tier 2	≥17K <30K	17%	Tier 2	≥17K <30K	51%	Tier 2	≥17K <30K	Tier 2	≥17K <30K
Tier 3	≥30K <55K	9%	Tier 3	≥30K <55K	60%	Tier 3	≥30K <55K	Tier 3	≥30K <55K
Tier 4	≥55K	8%	Tier 4	≥55K	34%	Tier 4	≥55K	Tier 4	≥55K
		100%	* Weighted average between 2013 and 2014						
Financial Implications		Compensation Increase at Show Pay Tiers		Compensation Increase at Show Pay Tiers		# of Bouts at Show Pay Tiers		# of Bouts at Show Pay Tiers	
• Annual estimate		Tier 1	\$2,000	\$2,090,654	\$4,000	\$4,181,308	\$6,000	\$6,271,962	
• Assumes discretionary, FOTN bonuses, LOA, signing and other bonus payments remain the same		Tier 2	\$2,000	\$559,654	\$4,000	\$1,119,308	\$6,000	\$1,678,962	
		Tier 3	\$0	\$0	\$5,000	\$817,015	\$7,000	\$1,143,821	
		Tier 4	\$0	\$0	\$0	\$0	\$0	\$0	\$0
		Total		\$2,650,308		\$6,117,631		\$9,094,745	
2013 Total Fighter Pay (Bouts related)								\$81,507,954	11%
2014 Total Fighter Pay (Bouts related)								\$62,136,419	15%
Total Compensation Increase as % of Annual Pay		2013		2014		2013		2014	
		3%			4%			8%	
								10%	

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Moving the Minimum

Changing the first contract to 12/12, 12/12, 14/14, 14/14



Current Show	% of Bouts at Show	% of Wins at Show	# of Bouts Annually	New Show	Incremental Comp
\$ 6,000	0%	100%	0	\$ 12,000	\$ -
\$ 7,000	1%	40%	11	\$ 12,000	\$ 77,000
\$ 7,500	0%	50%	2	\$ 12,000	\$ 13,500
\$ 8,000	30%	45%	326	\$ 12,000	\$ 1,895,947
\$ 9,000	0%	80%	5	\$ 12,000	\$ 27,000
\$ 9,500	0%	100%	1	\$ 12,000	\$ 5,000
\$ 9,600	0%	100%	0	\$ 12,000	\$ -
\$ 10,000	17%	44%	184	\$ 12,000	\$ 931,556
\$ 10,800	0%	100%	0	\$ 14,000	\$ -
\$ 11,000	0%	67%	3	\$ 14,000	\$ 15,000
\$ 11,200	0%	100%	0	\$ 14,000	\$ -
\$ 12,000	6%	51%	70	\$ 14,000	\$ 211,077
\$ 13,000	0%	75%	4	\$ 14,000	\$ 7,000
\$ 14,000	3%	60%	38	\$ 14,000	\$ -
Total Incremental				\$ 2,783,080	
				3%	
				4%	

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